Andrew Croshaw, Leavitt Partners

Andrew Croshaw is Managing Director, Health Care Practice, at Leavitt Partners. Founded by former U.S. Health and Human Services Secretary and EPA Administrator Michael O. Leavitt, the partnership advises clients in the health care and food safety sectors. As Managing Director of the Health Care Practice, Croshaw helps clients enter new markets, enhance the value of their products, navigate dynamic regulatory and reimbursement systems and improve health conditions around the world.

Mr. Croshaw served jointly as a Senior Executive Advisor to Secretary Michael O. Leavitt at the U.S. Department of Health and Human Services and as Project Leader for the Value-Driven Healthcare Initiative. In these roles Andrew managed the overall implementation of the initiative, which aimed to improve the connectivity of America's health information systems, encourage the measurement and availability of quality and price information, and enhance incentives for all healthcare stakeholders to seek high-quality, competitively-priced health care. Working closely with operating division leaders within the department and external leaders from the business, medical, health plan, and consumer communities, he was responsible for coordinating HHS activities in pursuit of this goal.

Prior to serving in the federal government, Mr. Croshaw worked at Novartis Pharmaceuticals Corporation where he focused on the Medicare and Medicaid business segments. Andrew was instrumental in preparing the Novartis U.S sales force and its key customers for the arrival of Medicare Part D. Previous to this role, he held multiple leadership positions in payor marketing at Eli Lilly and Company where he coordinated pricing, rebate, and value-added program efforts aimed at preserving formulary access for flagship products among state Medicaid programs and private sector insurers.

Mr. Croshaw holds a Master's degree in Business Administration from Harvard University where he pursued interests in healthcare innovation and leadership. He earned his Bachelor's degree from Utah State University, serving as Student Body President, University Trustee, and gubernatorial appointee to the Board of Regents for the Utah System of Higher Education.

He currently resides in Salt Lake City, Utah with his wife, Vanessa, their 5 wonderful children and a puppy named Lucy.