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Utah e-Prescribing Analysis

Updated Q2 2011

Medco Analysis Summary

- Big improvements in eRx metrics since the last time we pulled data 9 months ago.
- Reminder: all data is based on Medco claims only (which includes both mail and retail)
- Just to note, there are a lot of macro factors that could be contributing to the growth in eRx usage & utilization including: government incentives, improvements in connectivity, overall market growth, etc…

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eRx Utilization

Health District	Total # of Prescribers	Total eRx Utilization (Q3 2010) *	Total eRx Utilization (Q2 2011) *	% gain
Bear River	340	2.3%	7.8%	243.0%
Central	118	8.3%	20.3%	143.5%
Davis	629	7.2%	17.2%	140.7%
Salt Lake	4,512	5.2%	11.4%	118.3%
South East	117	17.6%	22.8%	29.6%
South West	536	3.5%	11.7%	233.0%
Summit	95	5.1%	11.8%	133.1%
Tooele	104	5.0%	5.8%	15.3%
Uintah	99	10.8%	13.2%	22.4%
Utah	1,257	8.2%	15.1%	84.1%
Wasatch	31	0.8%	18.2%	2322.6%
Weber-Morgan	717	2.2%	8.6%	288.4%
Total	***8,555***	***5.7%***	***12.5%***	***118.4%***

* eRx Utilization defined as electronic prescriptions/total prescriptions

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% of Wired Prescribers

Health District	Total # of Prescribers	Total Wired Prescribers* (Q3 2010)	% Wired Prescribers (Q3 2010)	Total Wired Prescribers* (Q2 2011)	% Wired Prescribers (Q2 2011)	% Gain
Bear River	340	40	11.8%	67	19.7%	67.5%
Central	118	28	23.7%	44	37.3%	57.1%
Davis	629	144	22.9%	185	29.4%	28.5%
Salt Lake	4,512	629	13.9%	891	19.7%	41.7%
South East	117	33	28.2%	41	35.0%	24.2%
South West	536	71	13.2%	145	27.1%	104.2%
Summit	95	22	23.2%	27	28.4%	22.7%
Tooele	104	22	21.2%	20	19.2%	-9.1%
Uintah	99	23	23.2%	31	31.3%	34.8%
Utah	1,257	350	27.8%	400	31.8%	14.3%
Wasatch	31	1	3.2%	9	29.0%	800.0%
Weber-Morgan	717	96	13.4%	188	26.2%	95.8%
Total	***8,555***	***1,459***	***17.1%***	***2,048***	***23.9%***	40.4%

A Wired prescriber is defined as any prescriber that meets any of the following criteria: 1) Has a Surescripts connection 2) prescribed at least 1 eRx to Medco mail in the time period 3) Has prescribed at least 5 eRx's to retail in the time period

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